1	Rhino Horn: Are there viable alternatives?
2 3 4	Stacey Higgs (MA, BSc, PGCE) University of Derby / Derby College
5	Highlights
6	Alternative methods identified
7	Education is key for the consumer and the trader
8	Protecting private game owners
9	Legalising the trade
10	Government corruption
11	
12	Abstract
13	The number of rhinos being poached on private and national game reserves in Africa annually is
14	unsustainable. The demand for rhino horn is having a detrimental effect on rhino populations with
15	extirpations occurring throughout Africa. Traditional Chinese medicine and commercial art material
16	are at the forefront of the problem with large syndicates poaching rhino and selling this product on
17	the illegal black market in Asia, with high sales being documented in Vietnam. Alternative methods
18	need to be considered and implemented to prevent extinction of an iconic megafauna species which
19	has the potential to alter the biodiversity system in the Savannah regions if this species disappears $\it in$
20	situ. Dehorning, legalising the trade (both nationally and internationally) and education are key
21	areas which need to be addressed. However, it is vital to note that these alternatives only have the
22	potential to be successful if implemented together and with the support from the traders, the
23	consumers, but also from the government. It is imperative that all governments enforce current
24	legislation on the trade and provide monetary and conservation backing to those individuals
25	protecting their current rhino populations.
26	
27	Key words
28	Rhinoceros; Ceratotherium; Diceros; Trade; Dehorn; Poaching; Wildlife management; Alternative
29	methods
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1.0 Introduction

Focus is predominantly on two species of rhino; white (*Ceratotherium simum*) and black (*Diceros bicornis*) found across 12 range states in Africa (Emslie *et al.*, 2013). Both species are listed in Appendix I in the Convention of International Trade in Endangered Species (CITES) (But *et al.*, 1990) due to their endangered status triggered by humans regarding all non-human animals as a resource for their tradable products and parts (Ayling, 2013). Both have their own distinguishing features, but their common similarity is their horn; made entirely of keratin fibres (Ryder, 1962). Their horn has properties similar to that of horses, birds (Heironymous, *et al.*, 2006); porcupine quills and Lincoln wool (Gillespie and Inglis, 1965) and therefore eludes that a potential alternative could be produced through similarities in their tissue structures; papillary cornfield epidermis. In Eastern culture rhino horn is considered for use in traditional medicine (29%), art (40%) and collectables (75%); however, in western culture 84% is deemed for medicinal value (Gao *et al.*, 2016). Vietnam is considered the primary consumer in rhino horn trade (Milliken and Shaw, 2012) and therefore alternatives need to be considered and implemented aimed at the source of the problem to prevent the rhino from going extinct within the next 20 years (Biggs *et al.*, 2013).

In 2008 a modest 83 rhinos were poached in Africa, this number rose dramatically to 1,215 in 2014 (Koen, et al., 2017) with emphasis being implied that the poaching crisis was not apparent as it was now considered 'common news' as opposed to having an impact on news bulletins worldwide. However, demand had reduced in 2015 with 1,175 rhinos being recorded as poached on the African continent (Savethehino, 2017) demonstrating that current conservation work is having a positive impact on the decline on poached rhinos, however minimal. The black rhino saw a decline of 96% in just 25 years to only 2,410 black rhinos in situ in 1975, however due to positive conservation work there are currently 5,040 now in situ. This corresponds with figure one, published by Gao, et al., 2016, that the number of rhinos poached has increased, but the number of rhino horns being auctioned has decreased radically between 2012 and 2014 with just 12 being auctioned. Thus demonstrating that current conservation efforts and alternatives such as education are having a positive impact on the survival of the species with a reduction in consumer purchases at the source; however, Gao, et al., 2016 does go on to state that this data should be taken with caution and may not provide a true representation of the trade in rhino horn; stating other factors such as lack of data and income within China will have huge influences.

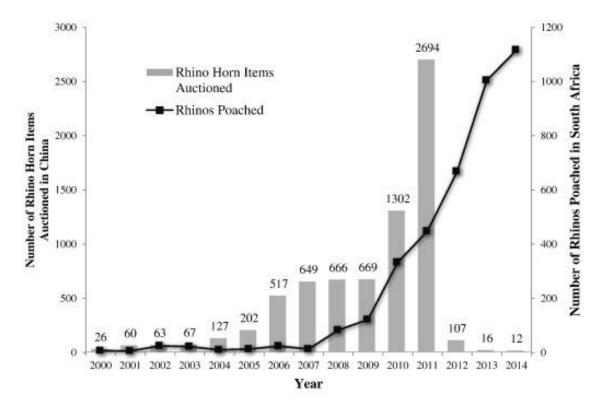


Figure 1: The number of rhino horn items auctioned in China and Rhinos poached in South Africa from 2000 to 2014 (Gao *et al.*, 2016)

Rhino horn had a value of \$5,000/kg in 2009; \$10,000/kg in 2010 and \$20,000/kg in 2011; with a whole rhino carcass being valued between \$60,000 - \$80,000 (Child, 2012). With Truong *et al.*, 2016, estimating the horns' value at \$65,000/kg in 2012. Gao, *et al.*, 2016 correlate with these values stating that uncarved items have a lesser monetary value per gram than those that had been carved. The monetary commercial elements need to be addressed as this is a tying point for people in the illegal trade (Douglas and Alie, 2014). The illegal trade in rhino horn has been linked to fuelling terrorism, political campaigns and the purchasing of weapons (Wyatt, 2013 and Duffy, 2016). Any alternatives that are put forward need to not only be beneficial for the conservation of the rhino, but to ensure the survival of the people that are working within this illegal trade. Corruption within Africa, and further afield, needs to be addressed first before any alternatives are implemented to ensure that all money is re-invested back into conservation and not into political wars (Douglas and Ali, 2014 and Duffy, 2016).

2.0 What is rhino horn?

Rhino horn, made of keratin fibres, is widely used within Chinese medicine; considered to be a psychosomatic approach to self-healing (Hughes, 1995). Still, 2003, states "that rhino horn is used

for alleviating fever, the skin to treat skin disease, the penis as an aphrodisiac, the bone to treat bone disorders and the blood to treat women with menstrual problems". It is strongly believed in Chinese culture that that the black rhino horn has a higher efficacy value than that of the white rhino horn (Still, 2003) due to its' smaller size and therefore higher concentration of medicinal properties; therefore, causing an increase in black rhino poaching and a greater decline in their numbers (Biggs *et al.*, 2013). However, Gottlieb, 1993, has found that there has been no scientific evidence to support this claim with Mainka and Mills, 1995, concerned that there is underreporting of countries supplying the horn for medicinal and art purposes.

2.1 Traditional Chinese Medicine

Traditional Chinese medicine (zoo therapy (Costa-Neto, 2005)) dates back to over 5,000 years (Mainka and Mills, 1995) with Still, 2003, stating rhino horn has been used within Chinese medicine for the last 2,000 years with only 13% of the products used within traditional Chinese medicine found to be animal-based. Traditional history and focus is from tales of animals using plants to heal themselves; Mainka and Mills, 1995, make use of a clear example of a snake consuming weeds to heal its wounds caused from an attack by a local farmer. The local farmer described the snake eating the weed *Panax notoginseng* (Himalayan Ginseng) and its' wounds becoming healed, the same weed which is still used today for anti-haemorrhagic treatments in humans. Animal products are rarely used alone, and are consumed with plant based products, leading onto the potential for an alternative of the 'animal-based product' being used. When rhino horn is used for its antipyretic effects, it is mixed with turpentine oil, a plant based medicinal product (But and Tam, 1990), this in turn leads for the potential of using less rhino horn mixed with plant based products until the rhino horn can be filtered out completely.

Rhino horn has been claimed to be beneficial for a variety of purposes; reducing high fevers, poisoning, snake bites, influenza and abscesses to name a few (Hsu *et al.*, 1986, Costa-Neto, 2005) but with limited research conducted on the efficacy of the medicinal products used (Costa-Neto, 2005). It has been found that the human culture regards themselves highly over non-human animals and therefore sustainability has not been factored into the use of animals as zoo therapy. In the 16th century a pharmacist, Li Shih Chen, published that rhino horn did have medicinal benefits, this same book is still used today in the 21st century in seemingly resolving the same ailments (Costa-Neo, 2005). It has also been noted in literature that rhino horn is widely used in Buddhist holistic medicine (Hughes and Keown, 1995). Without a change in education and traditions, alternatives would not be viable and the species will remain endangered and in decline.

Plant materials have been scientifically proven to have significant effects on the reduction in a range of ailments and medicinal problems (fever, heart disease, malaria) (Ellis, 2005). Chinese medicine is still very much reliant on the use of plant and animal parts in medicine, whereas the western culture has moved on to whole animal medicinal testing (Ellis, 2005). This western culture, although controversial in aspects, could be an alternative way forward to move away from using endangered animal products and parts, towards the use of stable populations of animals that are readily bred in laboratories for medicinal purposes. Movements in the western culture are also considering the alternative of lab grown meat and organs. Goodwin and Shoulders, 2013, identify success in growing viable organs in laboratories; this could be a clear starting point to eliminate the use of wild and / or captive animals in any form of medical testing and to eradicate the use of non-human animals and their products in traditional and current medicine.

2.2 Antipyretic and cardiotonic effects

Following on from medicinal uses, it has been widely published in literature that rhino horn is used for its antipyretic and cardiotonic purposes (But *et al.*, 1991). Mainka and Mills, 1995, published that rhino horn does have an antipyretic effect on rats but only when used at extremely high doses. Research from Mainka and Mills, 1995 and Kong, 1987, have suggested that water buffalo (*Bubalus bubalis*) horn can be a viable alternative with similar medicinal effects, however, ten times more water buffalo horn would be required for the same effect and would therefore have short and ultimately long term implications on the survival of the water buffalo as a species, potentially leading to a similar scenario as the decline of the rhino. But and Tam, 1990, also found that whilst water buffalo horn does have a reduction effect at 5g/ml, there is no significant effect when a reduced quantity is applied. Mainka and Mills, 1995 correspond with But and Tam, 1990, finding an alternative medicine in Saiga antelope (*Saiga tatarica*) horn. They found Saiga horn causes a significant drop in fever when used at 1g/ml; the same quantity used as rhino horn, therefore providing a viable sustainable alternative if these were able to be bred successfully in captive or wild populations.

3.0 Alternative medicines

Subsequently there are around 5,040 black rhinos, 3,500 greater one-horned rhinos (*Rhino unicornis*), 100 Sumatran rhino (*Dicerorhinus sumatrensis*), 61 Javan rhino (*Rhinoceros sondaicus*) and 19,666 white rhino found *in situ* (Gao *et al.*, 2006). The rhino has become even further endangered since the ban in the trade of rhino horn in 1977 by CITES (Messer, 2010) with no evidence this ban has slowed poaching rates, but in fact had the opposite effect of creating a

demand for this product (Gao, et al., 2016). Following the CITES CoP17 conference in October 2016 held in Johannesburg and the ban on the trade in rhino horn remaining in place until consideration at CoP18 in a further three years, it is now imperative viable alternatives are sought to ensure the survival and to prevent extinction of this species. However, it is paramount to note that whilst medicinal medicine books, in particular that of Li Shih Chen, are still being used in current medicine, any animal alternative used has the potential to have the same fate as that of the rhino.

3.1 Legalise the trade

There is vast amount of literature published regarding legalising the trade in rhino horn (Crookes and Blignaut, 2015) both nationally throughout southern Africa, and internationally. Legalising the trade is a controversial issue, but an issue that needs considerable thought nonetheless. Biggs *et al.*, 2013, comments that legal trade could work, however, this is dependent on the legal trade not already fuelling an ever growing market. Biggs *et al.*, 2013, does also go on to state that legalising the trade needs to be carefully conducted, alongside other alternatives such as education, and not as a standalone alternative.

Demand for rhino horn since 2015 has been on a slow decline (Gao *et al.*, 2016) with Collins *et al.*, 2013 stating that the positive decline, caused by an anthropogenic allee effect, will be detrimental towards rhino populations if the trade was to become legalised. Prins and Okita-Ouma, 2013, agree with Biggs *et al.*, 2013, reservations writing that it is unknown of the stigma in Eastern countries, but it does allude to that of high consumer markets for medicinal and commercial art purposes. Smith *et al.*, 2013, writes that a quarter of the white rhinos found within Africa are on private game reserves, 18% of South Africa's land (Hoven, 2014), and therefore private game owners should have a say in the legalising of the trade, in particular that nationally, many of who are wanting the legal trade to be implemented. Private game owners generate revenue from live sales and tourism of these megafauna species (Entwistle and Dunstone, 2000), however, a white rhino is currently worth more dead than it is alive (Hoven, 2014).

Minin *et al.*, 2014, conducted a study to determine if legal trade would benefit and facilitate rhino protection. Under present management, it was agreed with Biggs *et al.*,2013, that the white rhino would become extinct *in situ* within 20 years. Minin *et al.*, 2014, was reserved to state that current anti-poaching efforts are costing \$147,000,000 per annum; whereas legalising the rhino horn could provide a profit of \$717,000,000 per annum; a clear increase in money that can be put back into the conservation of these iconic species. However, Minin *et al.*, 2014, end their report corresponding

with Biggs *et al.*, 2013, article stating that 2.6% of the natural death rate of rhino *in situ* would provide hundreds of surplus tradeable horns on an annual basis. However, does go on to suggest that the legalising of rhino horn should not be approved unless the money generated from the trade is solely put back into the conservation of the rhino and not used elsewhere.

There is a clear emphasis from literature that whilst legalising the trade could become a viable alternative; it is not a standalone solution. The legal trade in rhino horn needs to be closely monitored with revenue generated reinvested back into the protection of these species (Minin *et al.*, 2014). Smith *et al.*, 2013, confirms that poaching increased 4.3% in 2013, before the decline of poached rhinos in 2015, and therefore has a strong emphasis that money generated has to be reinvested into the 11,600 (Hoven, 2014) private game reserves to ensure they continue to protect and conserve this iconic species.

3.2 Rhino farming

Private game reserves play a huge role in the successful breeding of rhino. Rhino farming can be considered as a viable alternative in reducing the trade in rhino horn, however this would only be successful if the legal trade was sanctioned nationally, but most importantly internationally to flood the market with a sustainable supply of horn, therefore causing the monetary value of the horn to fall. Roberts *et al.*, 1999 is cautious regarding the farming of species writing that the promotion of captive farmed species has the potential to stimulate market demand further therefore potentially resulting in increased poaching. Private game reserves farming rhinos and conservation organisations would need to work alongside educational awareness bodies and the legalising of the trade to ensure a sustainable supply of horn was available long term in order for this alternative to be successful.

Prins and Okita-Ouma, 2013, discuss that it is unknown if farmed rhinos would breed as well and as successfully as captive bred rhinos, however Smith *et al.*, 2013 dismisses this by claiming a 130% increase in rhino population numbers on farmed rhinos on private game reserves alone in Africa. This correlates back to Biggs *et al.*, 2013, that whilst legalising can work, and using farmed rhinos to support the demand of the trade, this alternative has to be used alongside other alternative methods such as education to support and lead to a decline in demand.

Damania and Bult, 2007, are also cautious regarding the farming of rhino horn; "farmed varieties perhaps lacking the potency of wild products", suggesting those who use rhino horn as a medicinal

product would not buy in to using a farmed product if the wild variety were to be considered much better for curing medical ailments. Damania and Bult, 2007, also correlate with Roberts *et al.*, 1999, that a farmed rhino may stimulate market demand further from new consumers buying into this commodity and therefore pose a high detrimental threat to the species. Whilst farmed rhinos does have the potential to supply a trade that is currently in high demand, this alternative has to be used cautiously, and alongside other methods to eliminate the trade, before the rhino themselves become extinct *in situ*.

3.3 Education

As stated previously in all sections when considering any alternative method, education is key and at the heart of the survival of the rhino. Education is required to educate those using rhino horn as a medicinal product to find suitable sustainable alternatives before they are forced into this option. There is only a finite supply of rhino horn available, as discussed previously, and therefore alternative methods need to be sought to ensure the survival of this species before they become extinct. Effective conservation can only occur when education is also implemented into the plan (Salafsky *et al.*, 2002).

It is highly recognised that education in the media can influence the human perception on wildlife trade, in particular that of the plight of the rhino (Ellis, 2005 and Ferreira and Okita-Ouma, 2012). Education and awareness on the impact of poaching and the consumption of rhino horn on this species needs to be delivered to the target audience; the consumers. There is much emphasis on key personnel such as Prince Harry raising awareness in western society, becoming the patron of rhino conservation in 2017 (Samhan, 2017), but it will only become effective if this is fully implemented into eastern societies and culture; Gao *et al.*, 2016, reiterates that there is a lack of true information on the demand and end-use market which in turn effects what information is published in the sector. If the information published is not true, and propaganda is used only on the medicinal use of the rhino horn, then the end use market will remain for art: ornaments and other alternatives of the product, therefore leading to the extinction of the species as full awareness has not been made available to the appropriate traders and consumers.

Whilst it is imperative to target education at the consumers and the reason for the demand, it is also crucial to ensure 'middle-men sellers' (Milliken and Shaw, 2012) are fully aware of the effect they are having on the rhino. Many traders are either unaware of the implication they are having, or do not have any alternative work and reside in a third world country such as South Africa, this to them

is a viable way in which they can provide for their families. It has been claimed many sellers are unaware of the scientific names of rhino, however, if a rhino can be proven to originate from India or China than their sale price increases than that of a horn from Africa (Milliken and Shaw, 2012). Education is key here to ensure the sellers are fully aware of the impact they are having on the decline in the rhino.

As a megafauna species, if this species were to go extinct then there would be huge implications for biodiversity within their habitat (Ayling, 2013). Poaching is an issue that effects many species, not just the rhino alone. A meat hunter will enter a reserve for meat, usually to feed his family, but is not particular in the antelope choice, this will impact on breeding herds and grass consumption, but ultimately due to the random identification will not have lasting implications on the grazing of the land. A white rhino grazes on Savannah land, if this herbivorous species was removed from an area, Waldram *et al.*, 2008, found that grass sward height increased significantly. Waldram *et al.*, 2008 goes on to state that other grazers, except those found in semi-arid areas, were unable to maintain short grass. This has lasting implications for the increased risk of fire spreading throughout a game reserve, but also for animals that consume the shorter grass which contains higher nutritional values.

3.4 Dehorning

Biggs *et al.*, 2013, is clear to state that current dehorning methods have minimal risks to the non-human animal; and currently, although there is limited published literature on this, highlights that there are no significant behavioural changes within the dehorned rhino. Dehorning, however, can lead to stress within the species as *in situ* this is a process that needs to be conducted between 1.16 and 1.51 years (Berger and Cunningham, 1994 and Rachlow and Berger, 1997). Berger and Cunningham, 1994, also express concerns that the dehorning process leaves mothers unable to defend their calves, having the potential for the breeding of the species to be halted; however, both authors do go on to state that this is anecdotal with limited published literature.

Literature published by Milner-Gulland *et al.*, 1994, although prior to the millennium, states the cost to dehorn a rhino varies between \$350 and \$1,800 (estimated \$1,000 in 2016, SavetheRhino, 2017b) with the horn being valued at around \$2,000 in 1994, a small would-be profit made for farmers, however they are unable to sell the product in to the international trade. Milner-Gulland *et al.*, 1994, also went on to state that poachers were still poaching rhinos at 1.3 years after dehorning; going against Rachlow and Berger, 1997, who suggest that farmers will leave their rhinos for several

months more before dehorning again. This makes evident that before the rhino had chance to be dehorned again, they were poached for their small portion of horn, correlating with Berger and Cunningham, 1994, that poachers prefer to obtain a smaller horn than larger horns, and therefore eluding that this is not a viable alternative. However, Kagande and Musarurwa, 2014, counteract this claim by stating that if dehorning is conducted on a regular basis there will be a reduction in large rhino horn specimens on the market, therefore depressing the trade. Milner-Gulland *et al.*, 1992, suggests that dehorning is required to be conducted on an annual basis as an effective and sustainable alternative, however due to costs, this is not always feasible. Dying and GPS trackers have been considered alternatives, but have minimal to no chance of success or efficacy in reducing poaching (Lee and Roberts, 2016).

3.5 Biomechanical / lab grown horn

Laboratory grown horn has a potential has a viable alternative, however, if conducted incorrectly, may have the same fate as the use of dye or GPS trackers in their failed attempt at reducing demand and poaching (Lee and Roberts, 2016). Rhino horn is considered a high commodity amongst eastern culture and has strong links to generations of cultural traditions using this product in traditional Chinese medicine (Still, 2003). A new alternative emerging is that rhino horn could be synthetically replaced on the market by synthetic analogues (Still, 2003), however Graham-Rowe, 2011, states that the value of synthetic rhino horn amongst consumers is much less as the quality of the horn is reduced. If this reduction in quality and similarity is noticed by the consumers, the horn will not be a viable alternative.

Rhino horn alternatives have been used from Saiga antelope and domesticated water buffalo, but no significant effect was shown in the decline of illegal rhino horn (Milliken, 2014 and Broad and Burgess, 2016) in carved products. A key point by Broad and Burgess, 2016, is that the synthetic rhino horn must not be distinguished from the natural horn. Ultimately, if the synthetic horn was found to have a distinguishing differentiating feature from natural rhino horn, this would lead to a rise in price in the natural rhino horn and have a strong potential to lead to increased poaching for higher monetary gain in the sale of real rhino horn for syndicate groups. Nevertheless, Philips, 1983, was confident is his report that Gresham's Law theory would be applied, leading to the true value being lowered as differentiation would not be possible immediately and consumers would not be willing to take that risk when purchasing such high value products.

Broad and Burgess, 2016, go on to state that 3D printing could be involved in flooding the market alongside the current illegal trade, however, this does have implications in legal settings in terms of how the horn can be incorporated into the market both in the national and international trade systems, with enough distinguishing features for this trade to be allowed. Mason, *et al.*, 2012, goes on to state that if a product was restricted then the speed of poaching increases, falling back that legalising the trade with an alternative supply has the potential to be successful in reducing demand from wild rhino. Meecham, 1997, is clear that "If the animal becomes extinct, those stockpiles become infinitely valuable" with Mason, *et al.*, 2012, agreeing with Milliken, 2014, that synthetic products could be utilised but is more confident in the use of farmed products from other sustainable species as an alternative source for the reduction in demand of rhino horn.

4.0 Conclusion

The rhino horn is a high commodity product and of enormous value within the illegal black market trade (Truong *et al.*, 2016). It is therefore imperative that an alternative is found to prevent extinction of the species (Biggs *et al.*, 2013). Extirpation has already occurred in certain states and is becoming more widespread as private and national game reserves are unable to cope with the numbers of rhinos being poached on an annual basis (Truong *et al.*, 2016). Several alternatives have been discussed in this report, however it has been highlighted that no alternative is stand alone. All alternative methods fall back to education being at the centre starting point, ensuring that both the traders and consumers are informed on the effect they are having on this species (Milliken and Shaw, 2012). It is imperative that education regarding the use of the rhino horns' medicinal properties is disseminated to those that fall back on rhino horn as a traditional medicine (Mainka and Mills, 1995) and those of high wealth that use the horn as a product of art (Salafsky *et al.*, 2002).

Many alternatives rely on the government working with local communities to find sustainable methods of farming rhino to increase their numbers, but in also raising awareness and providing funds to conduct sufficient anti-poaching patrols (Douglas and Ali, 2014). Alternative methods also rely on the government enforcing legislation and prosecuting those at the top of the syndicate to eradicate the supply of this product. The government in all affected countries, predominantly Africa and Asia, need to work together to stop the illegal trade and work towards a legal trade system that alongside education will prevent the extinction of such an iconic species (Biggs *et al.*, 2013, Wyatt, 2013 and Duffy, 2016).

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